FINANCIAL	MANAGEMENT					
Goal: 1	Ensure the safety and security of the City's ass	sets	-			
		FY 03 Expenditures: FY 03 Revenues:	\$86,101 \$86,101	General Fund Tidelands Civic Center Fund	Insurance Fund Employee Benefits Fund General Services Fund	Opportunity for Privatization
Service: 1	Payroll/Personnel Services	FY 03 Net Cost:	\$0	Fleet Fund	Other [Added or enhanced in
		FY 03	FTEs: 1.25			the past 3 yrs
		FY 03 Expenditures: FY 03 Revenues:	\$407,401 \$458,241	General Fund 🗹 Tidelands 🗌	Insurance Fund Employee Benefits Fund	Opportunity for Privatization
Service: 2	Cash Management ServicesOversight and	FY 03 Net Cost:	(\$50,840)	Civic Center Fund	General Services Fund MODE Control Con	Added or enhanced in
	Protection	FY 03	FTEs: 1.00			the past 3 yrs
		FY 03 Expenditures: FY 03 Revenues:	\$250,448	General Fund ✓ Tidelands ☐	Insurance Fund Employee Benefits Fund	Opportunity for Privatization
Service: 3	Debt Management - Debt Obligations, Bonds and	FY 03 Net Cost:	\$250,448 \$0	Civic Center Fund	General Services Fund	Added or enhanced in
	<u>Leases</u>		FTEs: 2.35	r root r and par	01.01	enhanced in the past 3 yrs
		FY 03 Expenditures: FY 03 Revenues:	\$305,140 \$305,140	General Fund ✓ Tidelands ☐ Civic Center Fund	Insurance Fund Employee Benefits Fund General Services Fund	Opportunity for Privatization
Service: 4	Investment Management - Preserving Principal and Abating Risk while Generating Investment	FY 03 Net Cost:	\$0	Fleet Fund	Other	Added or enhanced in the past 3 yrs
	<u>Earnings</u>	FY 03	3 FTEs: 1.77			life past 3 yrs
		FY 03 Expenditures: FY 03 Revenues:	\$80,240 \$80,240	General Fund ✓ Tidelands ☐ Civic Center Fund	Insurance Fund Employee Benefits Fund General Services Fund	Opportunity for Privatization
Service: 5	Revenue Program - Tracking and Reporting	FY 03 Net Cost:	\$0	Fleet Fund	Other	Added or enhanced in
		FY 03	3 FTEs: 0.87			the past 3 yrs
		FY 03 Expenditures: FY 03 Revenues:	\$31,439 \$31,439	General Fund Tidelands Civic Center Fund	Insurance Fund Employee Benefits Fund General Services Fund	Opportunity for Privatization
Service: 6	Safety Program	FY 03 Net Cost:	\$0	Fleet Fund	Other	Added or enhanced in
		FY 03	B FTEs: 0.35			the past 3 yrs

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Service: 7	<u>Deferred Compensation Services</u>	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$65,125 \$65,125 \$0 FTEs: 0.40	General Fund ✓ Tidelands ☐ Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs	
Service: 8	Protect City Tax Revenues	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$91,184 \$91,184 \$0 FTEs: 0.65	General Fund 🗹 Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs	
Service: 9	Business Cooperation Program	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$91,184 \$91,184 \$0 FTEs: 0.65	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund	Opportunity for Privatization Added or enhanced in the past 3 yrs	
Service: 10	CalPERS Legislation & Board Actions	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$95,299 \$0 \$95,299 FTEs: 0.45	General Fund Tidelands Colvic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs	
Service: 11	Preferential Parking Permits Program	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$10,000 \$11,000 (\$1,000) FTEs: 0.23	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund EGeneral Services Fund Cother	Opportunity for Privatization Added or enhanced in the past 3 yrs	
	rovide the financial resources necessary to s ity departments	support the goals and oper	rations of				_
Service: 1	Payroll Accounting	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$1,147,272 \$0 \$1,147,272 FTEs: 5.10	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs	

Service: 2	Business License Enforcement Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$290,000 \$1,000,000 (\$710,000) B FTEs: 4.70	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund EGeneral Services Fund Cother Coth	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 3	Parking Citations Processing Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$704,546 \$84,000 \$620,546 B FTEs: 9.00	General Fund Tidelands Civic Center Fund	Insurance Fund Employee Benefits Fund General Services Fund Cher	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 4	City Collection Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost:	\$779,004 \$777,920 \$1,084 B FTEs: 9.14	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Chher	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 5	Utility Billing	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost:	\$4,807,294 \$5,199,122 (\$391,828) 3 FTEs: 11.03	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Chher	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 6	City Billing Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$779,004 \$779,004 \$0 3 FTEs: 7.09	General Fund ✓ Tidelands ☐ Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 7	Cashiering and Payment Processing Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost:	\$1,157,903 \$1,922,416 (\$764,513) 3 FTEs: 12.83	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs

Service: 8	Cash Management - Liquidity Management	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$93,835 \$93,835 \$0 FTEs: 0.85	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund Employee Benefits Fund Other Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 9	Revenue Program - Generating, Collecting, Retaining and Recovering Revenues	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$82,334 \$82,334 \$0 FTEs: 0.51	General Fund ✓ Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund Employee Benefits Fund Cher Cher Cher Cher Cher Cher Cher Cher	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 10	Purchasing Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$724,427 \$119,188 \$605,239 FTEs: 9.50	General Fund 🗹 Tidelands 🗌 Civic Center Fund 🎚 Fleet Fund 📳	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 11	Grants Accounting	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$667,756 \$0 \$667,756 FTEs: 7.90	((SR135), Com	Insurance Fund Employee Benefits Fund General Services Fund Cher V Other V Other Immunity Development Immunity Development Edevelopment Fund	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 12	General Accounting	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$1,144,830 \$14,000 \$1,130,830 8 FTEs: 14.95	General Fund ✓ Tidelands ✓ Civic Center Fund ☐ Fleet Fund ☐	Insurance Fund ✓ Employee Benefits Fund ✓ General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 13	Project Accounting	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$556,760 \$500,000 \$56,760 B FTEs: 6.00	General Fund 🗹 Tidelands 🗌 Civic Center Fund 🔢 Fleet Fund 📓	Insurance Fund Employee Benefits Fund General Services Fund Cother	Opportunity for Privatization Added or enhanced in the past 3 yrs

Service: 14	Accounts Payable	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$459,972 \$0 \$459,972 B FTEs: 8.30	General Fund ☑ Tidelands ☐ Civic Center Fund ∭ Fleet Fund ∭	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 15	Technical Systems Support	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$409,323 \$398,772 \$10,551 3 FTEs: 3.00	General Fund	Insurance Fund ☐ Employee Benefits Fund ☐ General Services Fund ✔ Other ☐	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 16	General Administrative Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 05	\$544,684 \$499,994 \$44,690 3 FTEs: 5.20	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund ☐ Employee Benefits Fund ☑ General Services Fund ☐ Other ☐	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 17	Utility New Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 05	\$166,298 \$185,136 (\$18,838) 3 FTEs: 2.25	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 18	Utility Customer Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 0	\$1,805,788 \$2,096,342 (\$290,554) 3 FTEs: 27.49	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Cher	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 19	Administer and Monitor Assessment Districts	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 0	\$5,241 \$100,510 (\$95,269) 3 FTEs: 0.55	General Fund ✓ Tidelands ☐ Civic Center Fund ☐ Fleet Fund ☐	Insurance Fund Employee Benefits Fund General Services Fund Cother	Opportunity for Privatization Added or enhanced in the past 3 yrs

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Service: 20	Financial Legislative Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost:	\$54,423 \$54,423 \$0 FTEs: 0.60	General Fund ✓ Tidelands ☐ Civic Center Fund ☐ Fleet Fund ☐	Insurance Fund Employee Benefits Fund Employee Benefits Fund Employee General Services Fund Cother	Opportunity for Privatization Added or enhanced in the past 3 yrs
Goal: 3	Develop sound financial strategies for busine	ss decisions				
Service: 1	Prepare Annual Budget	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$309,781 \$0 \$309,781 FTEs: 2.80	General Fund Tidelands Civic Center Fund Fleet Fund Allocated thro	Insurance Fund ☐ Employee Benefits Fund ☑ General Services Fund ☐ Other ☑ ough the Indirect Cost Plan	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 2	Monitor & Analyze Current Budget	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$221,086 \$0 \$221,086 FTEs: 2.00	General Fund Tidelands Civic Center Fund Fleet Fund Allocated thro (ICP)	Insurance Fund ☐ Employee Benefits Fund ☑ General Services Fund ☐ Other ☑ ough the Indirect Cost Plan	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 3	Provide Information on Budget	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$184,238 \$0 \$184,238 3 FTEs: 1.80	General Fund Tidelands Civic Center Fund Fleet Fund Allocated thro	Insurance Fund ☐ Employee Benefits Fund ☑ General Services Fund ☐ Other ☑ ough the Indirect Cost Plan	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 4	Prepare Long-Range Financial Plan	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$36,848 \$0 \$36,848 B FTEs: 0.40	General Fund ✓ Tidelands ☐ Civic Center Fund ☐ Fleet Fund ☐ Allocated thro	Insurance Fund ☐ Employee Benefits Fund ✔ General Services Fund ☐ Other ✔ Dugh the Indirect Cost Plan	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 5	Coordinate & Monitor Departmental Budget	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$74,924 \$74,924 \$0 3 FTEs: 0.80	General Fund 🗹 Tidelands 🗌 Civic Center Fund 🗐 Fleet Fund 🗐	Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
		FY 03 Revenues: FY 03 Net Cost: FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost:	\$0 \$36,848 B FTEs: 0.40 \$74,924 \$74,924 \$0 B FTEs: 0.80	Tidelands Civic Center Fund Allocated throuse General Fund Civic Center Fund Fleet Fund Fleet Fund Fleet Fund	Employee Benefits Fund General Services Fund Other Dugh the Indirect Cost Plan Insurance Fund Employee Benefits Fund General Services Fund	Added or enhanced in the past 3 yrs Opportunity for Privatization Added or enhanced in

Service: 6	Revenue Strategies	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03 F	\$51,899 \$51,899 \$0 FTEs: 0.20	General Fund ✓ Tidelands ☐ Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Chher	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 7	<u>Investment Strategies</u>	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03 I	\$11,303 \$11,303 \$0 FTEs: 0.06	General Fund Tidelands Civic Center Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 8	Debt Management Strategies	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03 I	\$5,919 \$5,919 \$0 FTEs: 0.03	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 9	Cash Management Policies and Systems	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03 I	\$5,894 \$5,894 \$0 FTEs: 0.04	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Cher	Opportunity for Privatization Added or enhanced in the past 3 yrs
Goal: 4	Actively support the local business econor	ny				
Service: 1	Business License Billing Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$514,901 \$7,200,000 (\$6,685,099) FTEs: 7.30	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs
Service: 2	Diversity Outreach Services	FY 03 Expenditures: FY 03 Revenues: FY 03 Net Cost: FY 03	\$152,852 \$33,265 \$119,587 FTEs: 1.30	General Fund Tidelands Civic Center Fund Fleet Fund	Insurance Fund Employee Benefits Fund General Services Fund Other	Opportunity for Privatization Added or enhanced in the past 3 yrs

Opportunity for Privatization General Fund Insurance Fund FY 03 Expenditures: \$33,484 Tidelands ___ Employee Benefits Fund FY 03 Revenues: \$33,484 Civic Center Fund General Services Fund Added or **Business Community Financial Advisory Services** Service: 3 \$0 Fleet Fund Other 🗌 FY 03 Net Cost: **V** enhanced in the past 3 yrs FY 03 FTEs: 0.17 \$19,497,384 Total FY 03 Expenditures: **DEPARTMENT TOTALS:** \$22,793,786 Total FY 03 Revenues: **Total Net Cost:** (\$3,296,402) 172.86 Total FTEs: